

ASI's U.S. Lamb Growers / Feeders Questionnaire

These are the instructions for completing the U.S. Lamb Growers / Feeders Questionnaire from ASI. You may print and complete the document by hand, or you may complete the form digitally and send your answers to Brad Hudgens or Gina Beck.

The information collected in this questionnaire is treated as strictly business confidential. Individual responses, operational metrics, and financial details provided in this survey will be accessed exclusively by the administering economists at Georgetown Economic Services and will only be submitted to the U.S. International Trade Commission (USITC) under applicable statutory confidentiality protections.

General Guidelines

- **Cells:** Enter details in the yellow cells; do not type in the orange cells, as they calculate automatically.
- **Units:** Enter whole numbers for head counts and actual dollar amounts for financial values.
- **Estimates:** If exact numbers are unavailable, provide carefully prepared estimates and mark them with an "E" (or add "E" in the Notes column).
- **Submission:** Email the completed form to Brad Hudgens at bhudgens@georgetowneconomics.com or Gina Beck at gbeck@georgetowneconomics.com by **Friday, August 28, 2026**.

Downloading and Saving the Questionnaire File

- **Download or Save the PDF.** Click the document link or button on the website to download to your computer before editing. The PDF will open directly in your web browser. Look for the download icon (usually a down arrow pointing to a tray or line ) in the top-left corner.
- **Open the PDF** in a PDF viewer like [Adobe Acrobat Reader](#) (available for free download).
- Complete the questionnaire and all required fields. Click into any fillable text box to type your information.
- **Save Your Completed Form** once completed. Click File in the top menu bar, then choose Save As and rename the file to include your name. Click Save to store the completed copy on your computer.

Complete the Questionnaire as Fully as Possible

- Enter your operation's contact information (company name, address, survey contact, phone, and email). All information is confidential to ASI and our trade case associates and will only be shared in aggregate.
- Read the directions carefully. Each section will clearly state how to answer the following questions.

Section 3 – Financial Data

- Provide sales quantity, dollar sales value, and wool revenue for your sheep/lamb enterprise (consistent with Schedule F or farm records).
- List total expenses, specifying amounts for purchased expenses.
- Detail any credit denials/reductions or postponed/cancelled capital investments since 2021.
- Only complete the yellow highlighted rows.

Section 5 & Section 6 – Effects of Imports & All Factors

- In **Section 5**, indicate if imports negatively impacted your business; if "Yes," **mark all specific impacts that apply**.
- In **Section 6**, rate the impact level (None, Minor, Moderate, or Severe) for each listed external factor on your profitability.

Section 7 & Notes

- In **Section 7**, mark "X" for how your operation would realistically respond if temporary import tariffs or quotas were put in place.
- Use the **Notes** section to explain any marked estimates ("E") or provide additional context.

Certification

- Sign the form by typing your full name], provide your printed name, title, and the date, and email the completed form to **Brad Hudgens at bhudgens@georgetowneconomics.com by **Friday, August 28, 2026.****

If you have any questions about any part of this survey, please contact Brad Hudgens at (202) 945-6691 or Gina Beck at 202-945-6664 gbeck@georgetowneconomics.com. Questions about the form (not your data) may also be directed to counsel for Protect American Lamb.