



**MERIDIAN
INDUSTRIES, INC.**

**FIVE
COMPANIES.**

**LIMITLESS
MANUFACTURING
SOLUTIONS.**



MAJILITE

MAJILITE CUSTOM
Coated Fabrics & Specialized Films



MERIDIAN
SPECIALTY YARN GROUP, INC.

Meridian Industries, Inc.

- ▶ Privately-owned, diversified manufacturing holding company comprised of five operating entities.
- ▶ 14 plants with over 2,000 employees
- ▶ Philosophy to continually reinvest in plant and equipment to better serve our customers
- ▶ High standards of corporate ethics and integrity



MAJILITE



MERIDIAN INDUSTRIES, INC. LOCATIONS



 Meridian Specialty Yarn Group, Inc.

 Aurora Specialty Textile Group, Inc.

 Kent Elastomer Products, Inc.

 Majilite Corporation

 Kleen Test Products Corporation

 Meridian Industries, Inc.
Headquarters



AURORA SPECIALTY TEXTILES GROUP, INC.

Unrivaled Textile Coating & Finishing.

- ▶ Aurora Specialty Textiles is the North American leader in wide-width textile finishing and coating, producing custom engineered fabrics used in a range of applications.





KENT ELASTOMER PRODUCTS, INC.

Custom Manufactured Thermoplastic and Natural Rubber Latex Tubing and Parts.

- ▶ From manufacturing to complete value-added assembly services, KEP provides expertise for all your elastomer and natural rubber tubing and dip-molded product needs as well as final product assembly and fulfillment services.



KLEEN TEST PRODUCTS CORPORATION

A World-Leading Consumer Products
Contract Manufacturer.

- ▶ Kleen Test Products Corporation is a high-quality contract manufacturer and innovative developer of OTC, personal care, laundry, and home cleaning products for brands and retailers of all sizes.



MAJILITE CORPORATION

High-Performance Films & Coated Fabrics.

- ▶ Majilite Corporation develops and manufactures technologically advanced cast films and uniquely designed coated fabrics for the world's most demanding industries.





MERIDIAN SPECIALTY YARN GROUP, INC.

Superior Quality Dyed & Novelty Spun Yarns.

- ▶ Meridian Specialty Yarn Group offers all-encompassing long-staple spinning and dyeing capabilities.
- ▶ The only domestic yarn producer with both wet processing and true novelty spinning and twisting capabilities for virtually every textile substrate.



Spinning Mill

- ▶ Carding
- ▶ Fine Count Worsted Spinning
- ▶ Coarse Count Semi Worsted Ring Spinning
- ▶ Hollow Spindle
- ▶ Multi-Ply Twisting
- ▶ Craft Yarn



Dye House

- ▶ Package Dyed Yarns
- ▶ Twisting
- ▶ Top Dye
- ▶ Tow
Dyeing/ Drying/ Cutting/
Balling
- ▶ Chemical Treatments





Opportunities

- ▶ Increasing demand for package dyed yarns for socks
 - ▶ Government
 - ▶ Retail
- ▶ Slow but gradual increase in apparel programs coming back onshore
- ▶ Floor space available for increased worsted spinning capacity
- ▶ Limitless potential in the hand craft industry



Meridian Mill House



- ▶ Serving small businesses, hand-dyers, artisans, wholesalers
- ▶ Curated yarn and fiber in quantities and pricing designed for small-scale operations
- ▶ Bridging the gap between commercial yarn production and the craft
- ▶ High-quality undyed yarns made from natural fibers for hand-dyers
- ▶ Specialty fiber tops — combed wool prepared for hand-spinning

Dependency on the Wool Market

- ▶ Spinning Mill – Wool orders account for 53%
- ▶ Dye House – Wool orders account for 22%

Challenges

- ▶ Extended delivery times of wool top
 - ▶ Super wash
 - ▶ Non- super wash
 - ▶ Finite domestic spinning capacity-ability to handle increased demand-need additional capital investment if the demand trends continue.
- ▶ Finite domestic super wash capacity-additional investment needed
- ▶ Rapidly increasing prices for wool top-it is yet to be seen how the demand will be impacted
- ▶ Need for smoother and longer horizon purchasing systems at the DLA/ Military

Questions