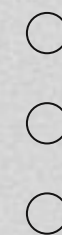
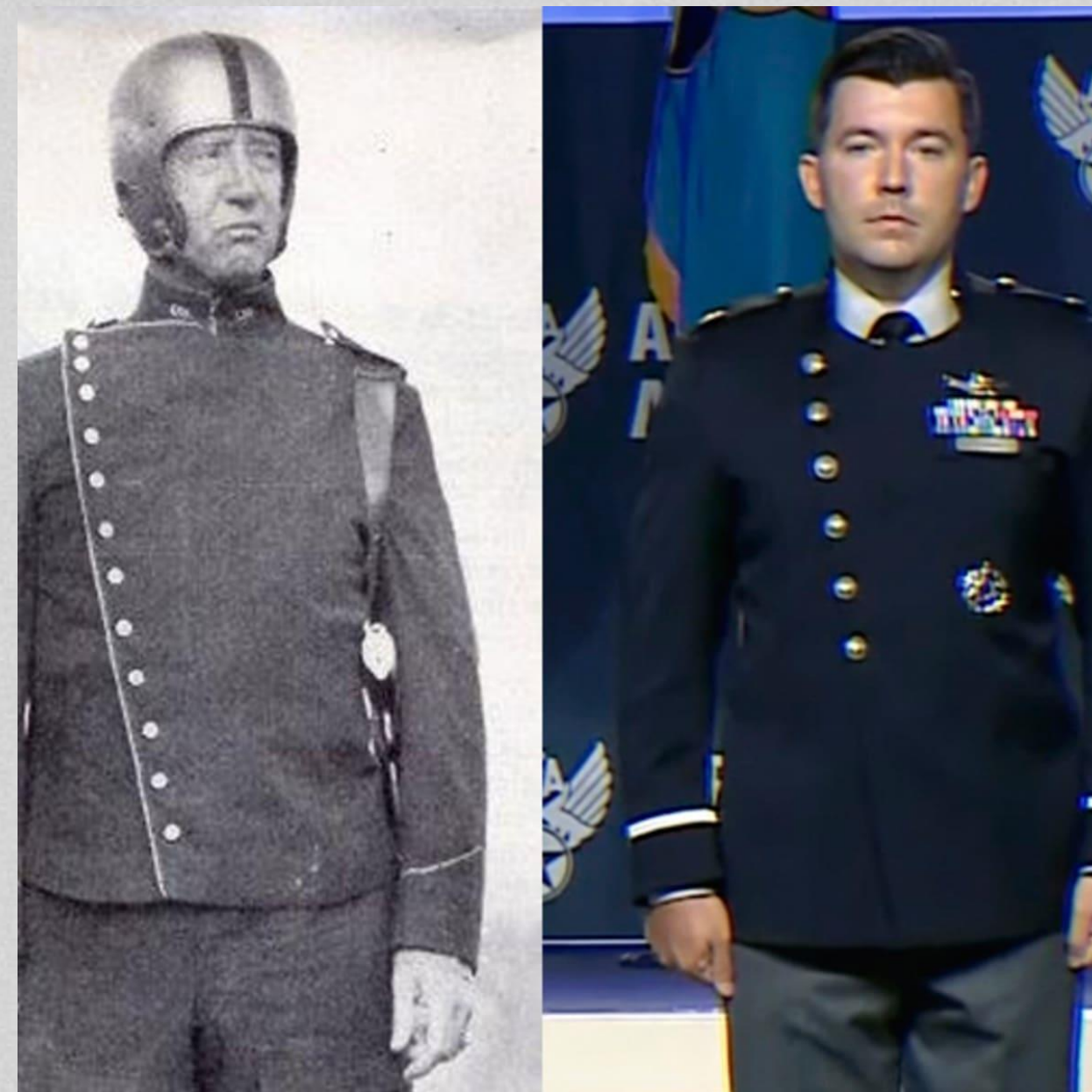


~~US MILITARY~~ ~~UPDATE~~



11 January 2024


AMERICAN WOOL

US WOOL MANUFACTURING THEN AND NOW



US Wool Manufacturing Then and Now

Numbers & Names

Why the Changes?

Today



NUMBERS 1995

United States

- Wool Production -- 63.4M pounds greasy
- Wool Exports --6.0M pounds greasy(double 1994)
- Wool Imports -- 88.8M pounds clean
- Mill Consumption --142M pounds clean
- Burlington (only) production--60M linear yards



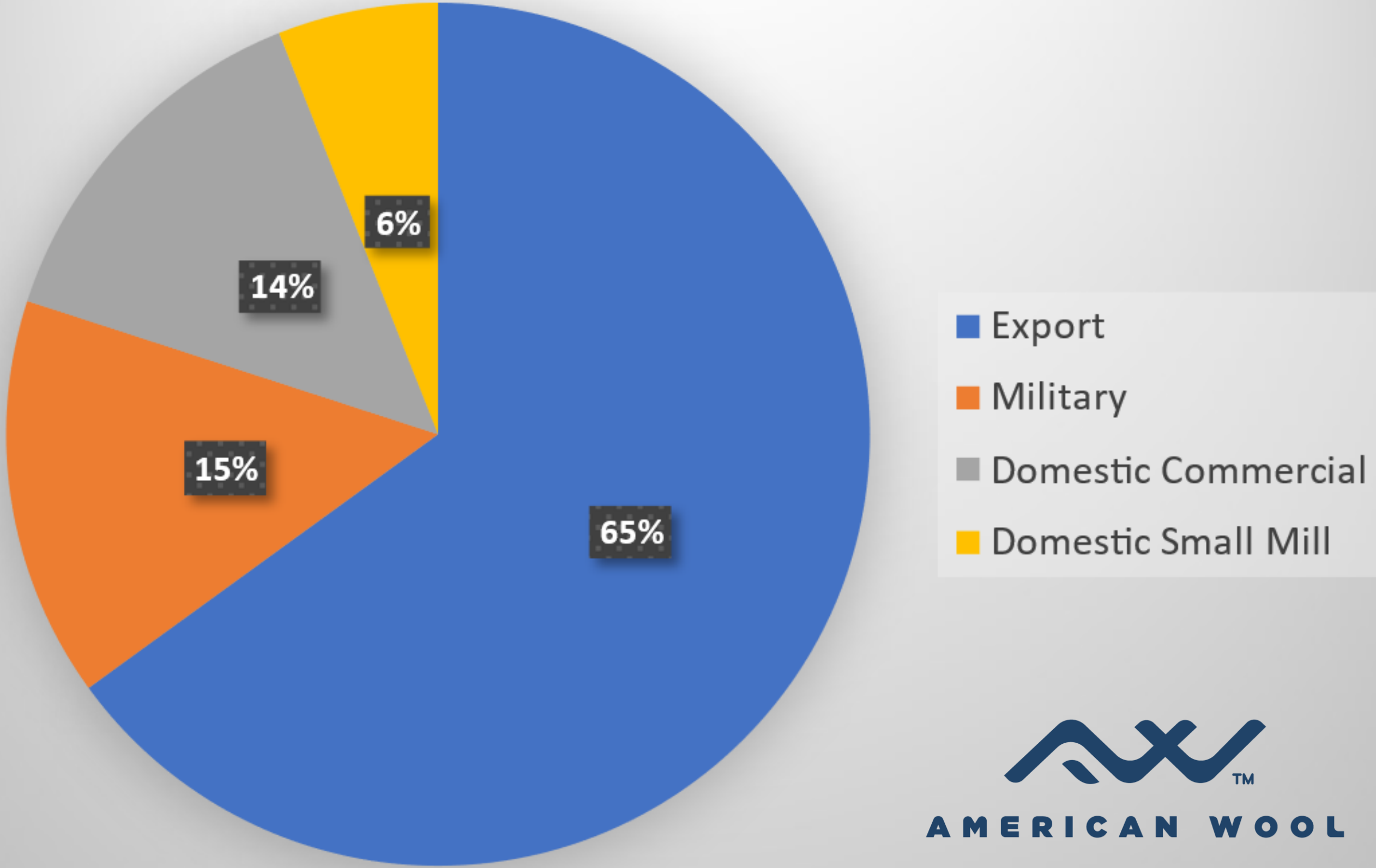
NUMBERS 2022

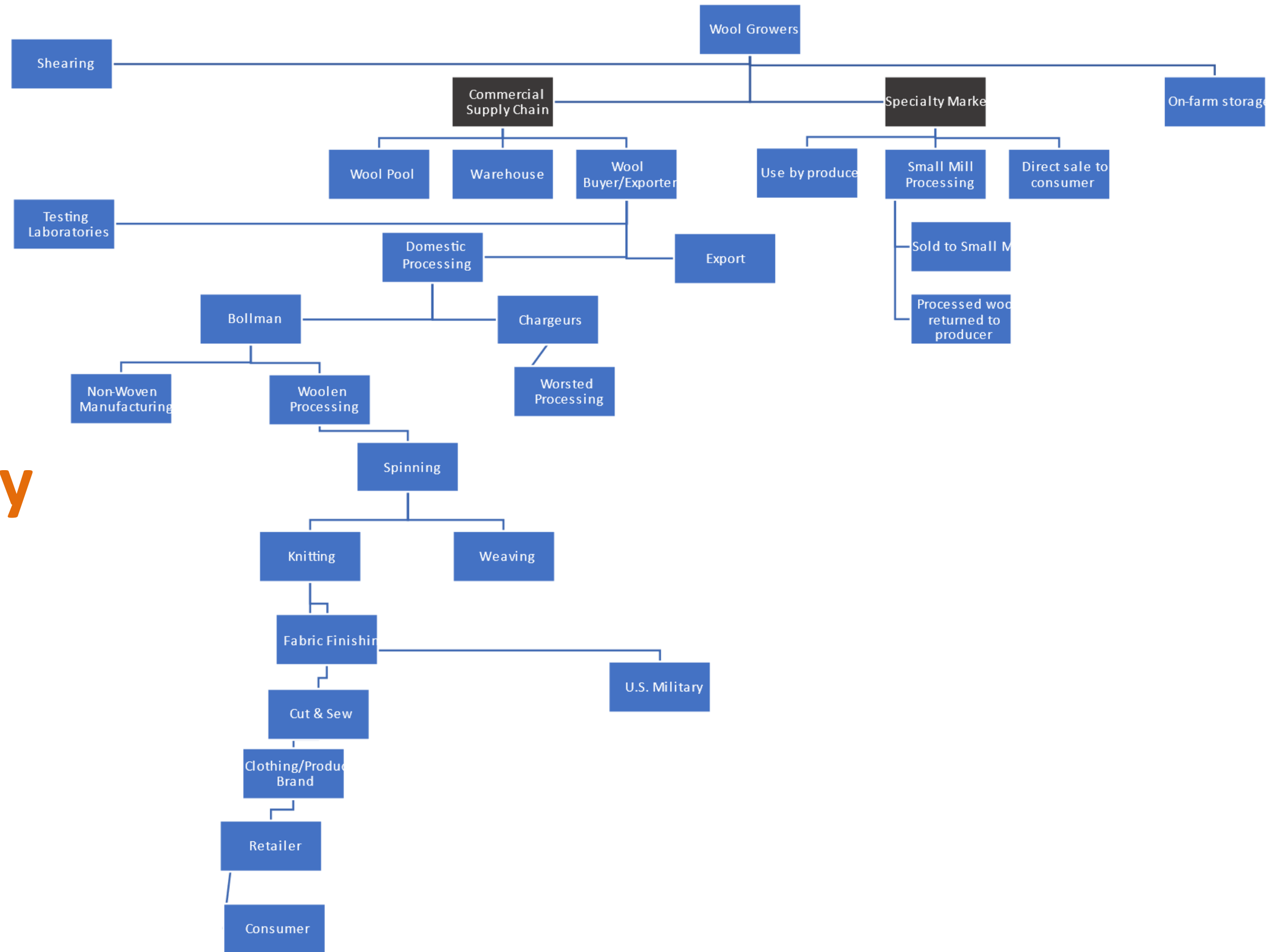
United States

- Wool Production -- 22.2M pounds greasy
- Wool Exports --7.3M pounds greasy
- Wool Imports -- 6.2M pounds clean
- Mill Consumption --10M pounds clean (estimated)
 - Burlington (only) production--5M linear yards



U.S. Wool Markets





U.S Wool Industry



Names 1995

- Burlington
- Woolrich
- Faribault
- Pendleton
- American Woolen (original)
- Carleton
- Crescent Spinning
- Jagger Brothers
- Hanora Spinning
- LW Packard
- Forstmann (JP Stevens)
- Chargeurs USA (Provost-Lefebvre)
- Burlington Clarksville
- Bollman
- Wellman
- National Spinning ○
- GJ Littlewood ○
- Draper Knitting ○
- Northwest Woolen
- Lora Piana
- Dorr Woolen Mills
- Kentwool



Names Today

- Burlington
- Faribault
- Pendleton
- American Woolen
- Worsted Spinning New England
- Kentwool
- Chargeurs USA
- Meridian Specialty Yarn Group
(spinning and dyeing)
- Mountain Meadow
- Draper Knitting
- Carolina Cotton Works
- Clover Knits
- Northwest Woolen
- Tintoria Piana
- Bollman



Why The Changes?

- ❖ Global competition
- ❖ Trade agreements
- ❖ Synthetic Fibers
- ❖ Casualization of the workforce
- ❖ Limited trans-seasonal clothing options
- ❖ Consumer spending (or lack of)
- ❖ Improved manufacturing



Today?

- ✓ No gloom and doom!
- ✓ Leaner, more efficient
- ✓ Consumer preferences changing
- ✓ Economics of production improving
- ✓ International Connections



YOUR PART

- KEEP GROWING WOOL!
- SUPPORT AMERICAN MANUFACTURING
- NO GLOOM AND DOOM!
- THANKS TO BOB



AMERICAN WOOL

QUESTIONS?



AMERICAN WOOL

