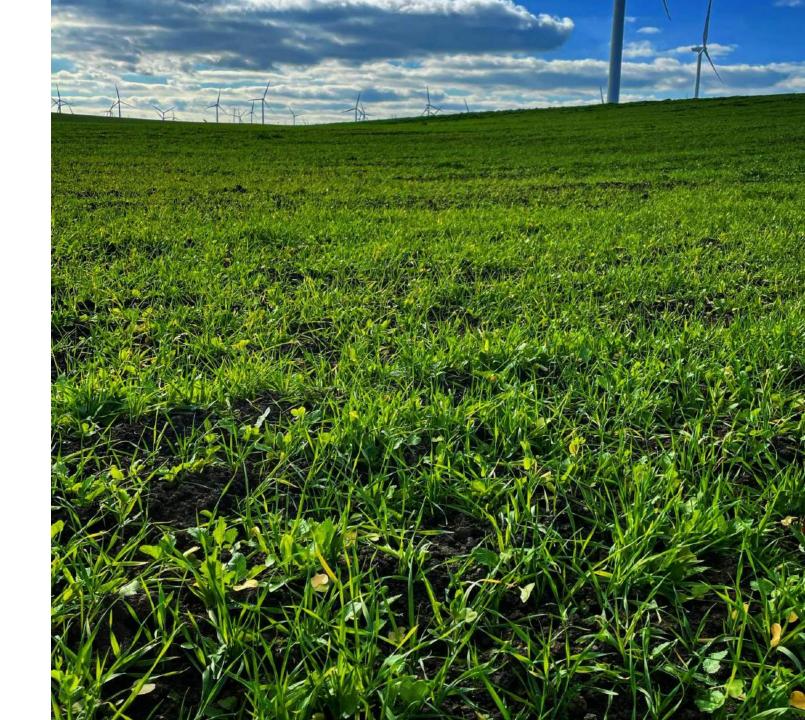
Carbon Farming and Sustainable Wool

How our Carbon Farm Plan has made us better ranchers and unlocked new value for our American Wool



What is a Carbon Farm Plan and how has it influenced the ranch?

- Inventory of practices and processes that omit, consume and/or sequester carbon
- Gives you a number or range of how much carbon you are sequestering or omitting as a ranch
- From this plan, you can evaluate your ranch and stay the same, implement new, or adjust practices and know their effect on our environment
- Good decisions come from good data



Pondering why Climate Beneficial Wool?

- Ranch by ranch evaluations/accountability
- Actually measuring carbon benefit (sellable credits)
- Many ranches already qualify
- Opens more opportunities for grants





MONTHLY AVERAGE WOOL PRICE

26 Micron (USDA 56s), Clean \$ Per Pound Australian deliv. to South Carolina vs. U.S. FOB 5.70 5.20 4.70 4.20 3.70 3.20 2.70 2.20 1.70 1.20 2019 2021 2018 —Australia •••• U.S.

Why Worry about Wool?

- Amazing Product
- Undervalued by ranches
- Undervalued by buyers
- Loved by the new consumer



Be honest, Produce Quality and Be Proud

• See our wool at ImperialYarn.com

Instagram@CaliforniaSheepRancher

 Podcast: Sheep Stuff Ewe Should Know

