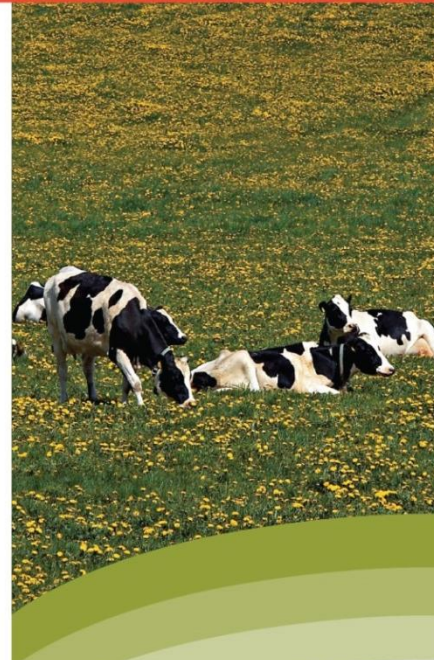
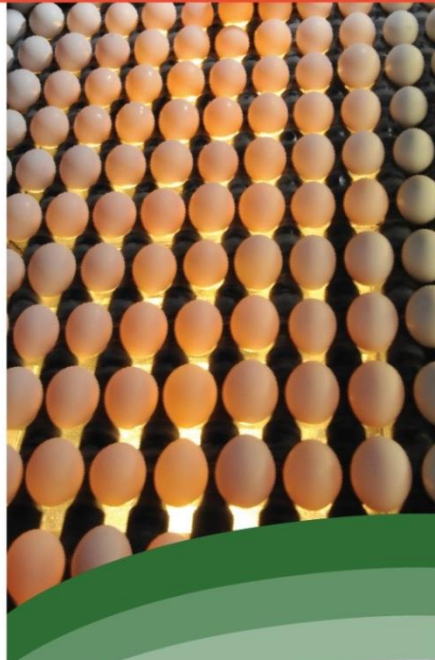




United States Department of Agriculture

Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses





Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses

2020 ASI Wool Roundtable

Chris Dias

AMS, LPGMN Reporter

Topics to Discuss

1. Territory Wools/Fleece State Wools
2. Australian Wools
3. World Wool Market
4. New ways to report more wool trade



Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses

Territory Wools



Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses

Territory Wool Pounds Reported

Pounds Reported	2017	2018	2019
Clean Wool	3,093,294	3,177,776	1,307,346
Greasy Wool	1,815,442	1,886,316	983,055
Total Pounds	4,908,736	5,064,092	2,290,401

Domestic Wool Trade

- Early season prices were steady to roughly 3 percent lower compared to 2018.
 - Finer wools under 24 micron held the most steady
 - Over 24 took larger hits and continually worsened throughout the majority of the year
 - Active buyers even with fluctuating foreign markets
 - Tariffs reduced the number of trades to China
 - The U.S. Dollar has been stronger than the Australian dollar since May of 2013.

Domestic Wool Trade

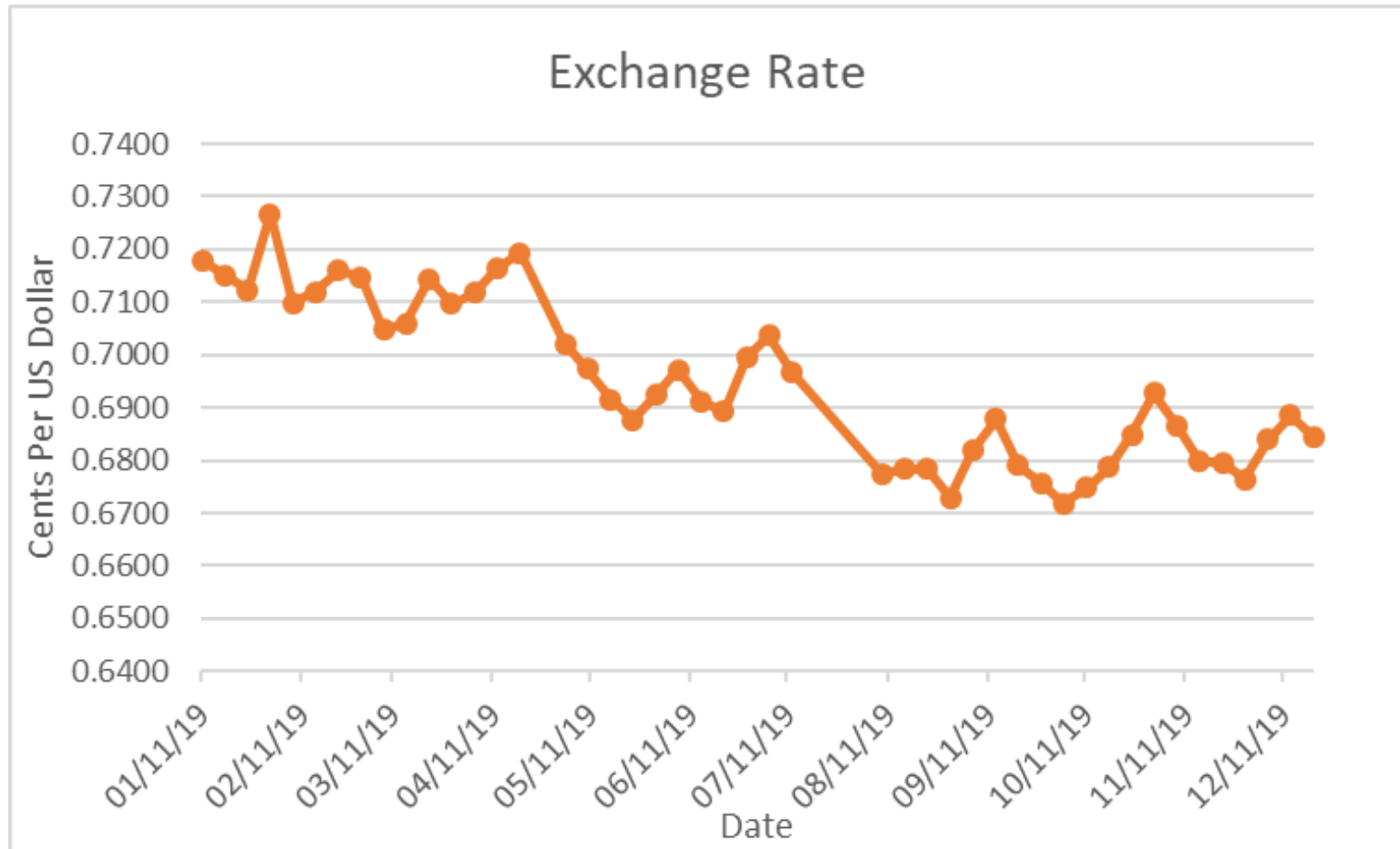
- Wools with little to no defect were bringing over 80 percent of Australia early this year. Many were in the 85-90 percent range.
- Sales in the latter part of the year were sparse.
- Shearing is currently taking place in the west.
- Wool clearances this year were high, with very little carryover on warehouse shelves.

Australia Data

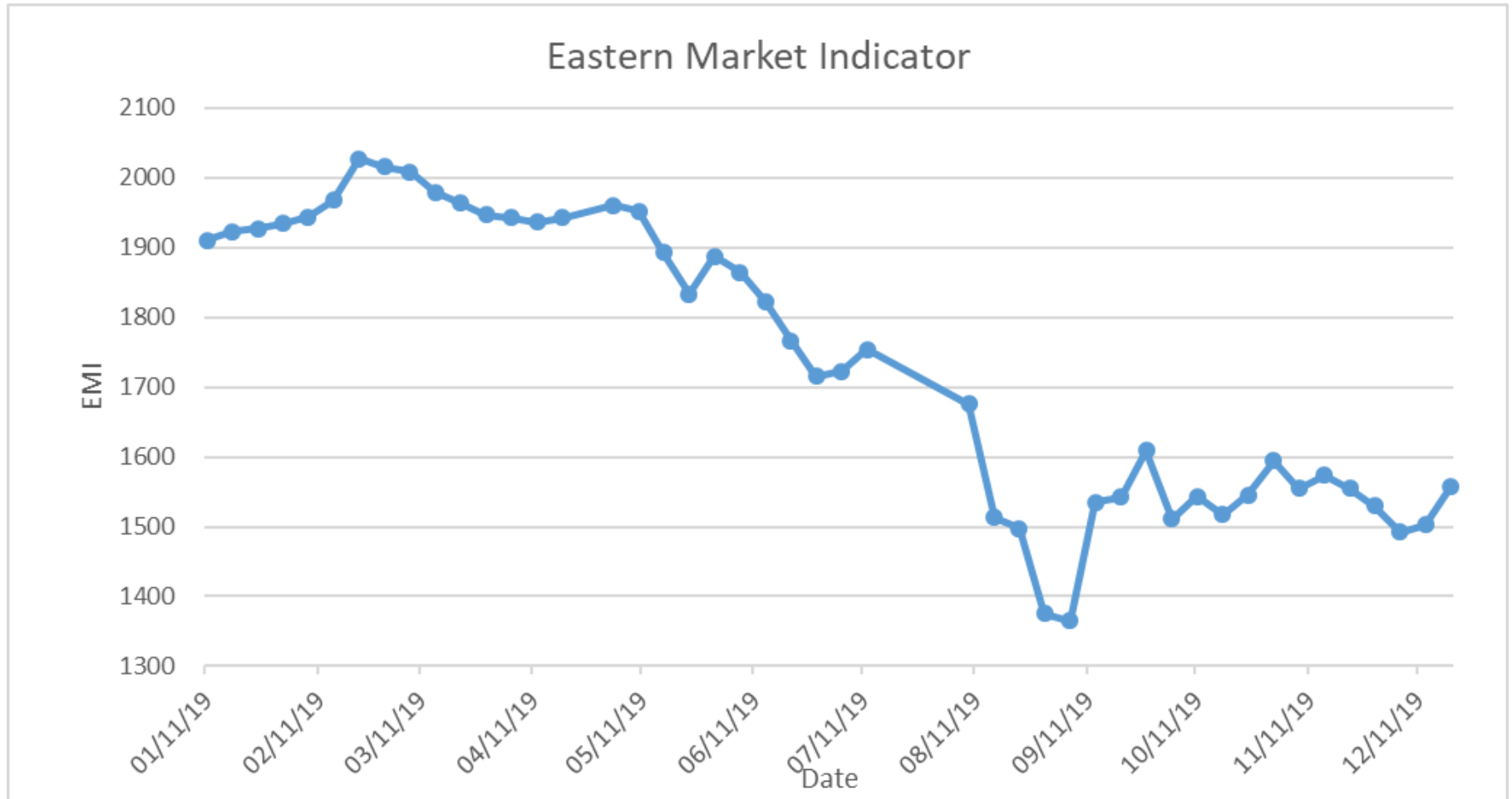
Australia Data

- EMI this past year topped out at 2027 in late February and steadily declined to a low of 1365 in the first week of September. The rebound has been very slow since, with last week ending at 1609.
- It trends up for a week or two, then down for a week or two, but steadily decreased for the first three quarters of the year.
- Mostly follows the same line as currency as compared to the USD.
- The erratic market movement over the past several years has made it more difficult for warehouses to do much forward contracting.

Australia Data



Australia Data



Global Outlook

Consumption of wool products has remained steady over the past year.

Geographical regions are up in some places and down in others.

No real trends.

Australia and New Zealand production has decreased each year due to crossing with meat breeds and capitalizing on an increasing export market. Less of the finer style type wools have been available.

Australian brush fires could have a major impact to production this coming year.

New technologies and market strategies are seeing wool garments hit more shelves.



Agricultural Marketing Service

Creating Opportunities for American Farmers and Businesses

Looking for new options to report wool trade

Would a change in report format give
opportunity for more wool to be reported?

Is there a better way to report wool?

Fleece states wool is limited in information.

Thank you for your
time!



Questions?