



American Lamb Council



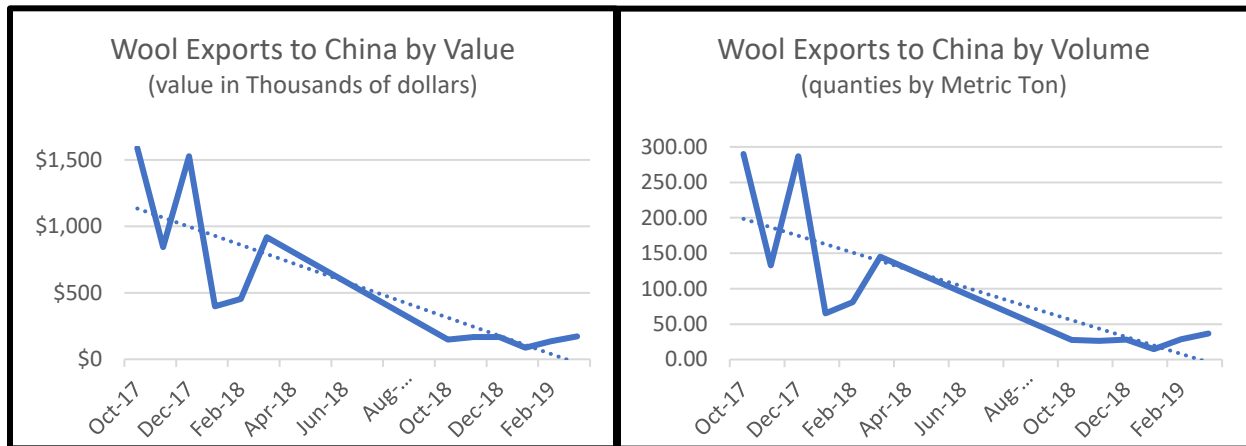
American Sheep Industry Association  
Sheepusa.org



American Wool Council

In September 2018, China imposed a 10% retaliatory duty on imports of American wool and sheepskin pelts. This tariff is expected to rise to 25% by this wool marketing year. Prior to trade disruptions, 72% of U.S. raw wool exports and 80% of U.S. sheepskins were sent to China.

## RAW WOOL



### U.S. wool companies are left with greatly reduced export opportunities

U.S. raw wool exports to China dropped off **85%** in value and **84%** in volume in the 6-month period since the tariff has been in place.

#### U.S. Raw Wool Exports to China

	US\$	% Change	MT/Lbs.	% Change
Oct 2017 - Mar 2018	5,711,000		1001/2,206,827	
Oct 2018 - Mar 2019	877,000	-85%	162/357,149	-84%

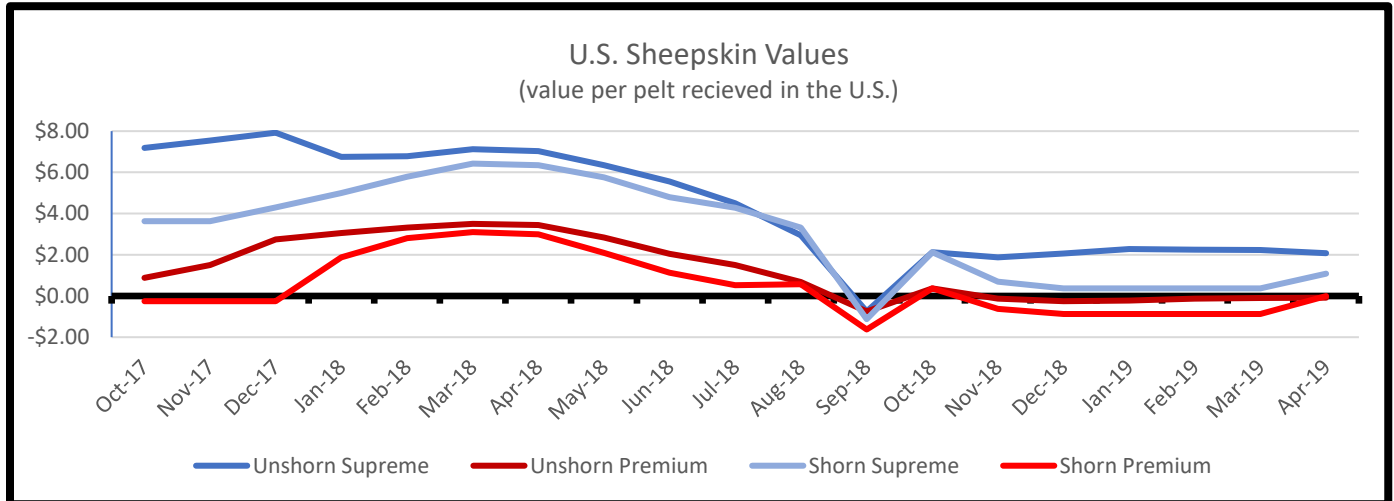
Clean equivalent lbs., 50% Commerce value.

Source: USDA/FAS, GATS, ASI

The American Sheep Industry Association represents the 100,000 farm and ranch families that produce lamb and wool.

## SHEEPSKINS

With the strong reliance on China for U.S. sheepskin exports, U.S. producers have seen further depressed prices for sheepskins, in cases actually detracting from the value of a carcass.



**U.S. sheepskins have become an expense rather than a value to producers.**

Between the 2017 Marketing Year and the 2018 Marketing Year, total U.S. sheepskin exports dropped by **67%** in value and **40%** in volume.

U.S. Sheepskin Exports to China				
	US\$	% Change	Pieces	% Change
Oct 2017 - Mar 2018	7,259,000		472,080	
Oct 2018 - Mar 2019	2,425,000	-67%	281,421	-40%

Source: USDA/FAS, GATS, ASI

American wool and sheepskin producers have experienced significant losses as a result of the ongoing trade war with China. Without additional support, increasing the tariff will likely lead to the elimination of key export markets entirely and further losses in the wool and sheepskin markets. We ask for your consideration of sheep producers when developing a trade assistance package following the latest round of trade retaliation.